Outcomes, Outputs, and Indicators Checklist

Intended use: To help differentiate between outcomes, outputs, and indicators before and during strategy implementation.

	Outcomes	Outputs	Indicators
Definition	An outcome describes who or what will change: Knowledge Mindset/Values Skills Intention/Commitment Behavior/Actions Relationships/Connections Law, policies, procedures Status (before/after; e.g., student to graduate) Condition (e.g., health, well-being)	An output is the direct product or result of a strategy's activity-from what you do.	An indicator is the marker of success selected for an outcome or output.
Check Your Work!	 Does it describe a change? An increase or decrease? Does it specify who or what will change? Does it specify what kind of change, e.g. change in knowledge or behavior? 	 □ Is your output a direct product or deliverable? □ Is it observable and measurable? 	 Does it link to a specific output or outcome? Does your indicator answer, "How will you know?" Does it use qualitative and/or quantitative data? Is it S.M.A.R.T.? (Specific, Measurable, Achievable, Relevant, and Time- Bound)